



Archer Western
Contractors

November 16, 2005

Mr. Glenn Heard
Heard Concrete Corporation
3527 Business Center Drive
Chesapeake, VA

Ref: Concrete Pavement Placement
I-64 – Henrico Co.

Dear Glenn,

I want to thank you and your staff for the prompt and professional job you did for us in the placement of concrete pavement on subject project.

Shep gave us a quick price for the work and Larry Kline did a very good job in working us in despite a very busy schedule. I heard nothing but compliments from Jeff Will and Herb Dowling, our jobsite supervisors. Despite a less than accommodating concrete supplier, your guys got the job done.

Once again I join Jeff and Herb in thanking Shep, Larry, and Heard Concrete for a job well done.

Sincerely,

B.H. Scott
Construction Engineer